

## Erlend Fanuelsen

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### Summary

**Accomplished project manager and IT outsourcing / offshoring specialist seeks to utilize international experience in corporate development, and program- and project management for a global company.**

I am passionate, creative and motivated for new challenges after 10 years in the IT industry in Scandinavia and China. I love to work building and developing teams, and I am especially enthusiastic in close dialog with my team members (internal and external), helping out on establishing direction, foresight and management.

After 2.5 years in Beijing I am now looking for new opportunities with a company where I can continue working in an international environment, at the same time as I am based somewhat closer to home in Europe. I am accustomed to working with teams based far away – and welcome traveling as a part of the job.

### Positions

<b>10/2008 –</b>	<b>Sole Proprietorship, Oslo, Norway</b>	<b>Consultant</b>
<ul style="list-style-type: none"> <li>• Independent consultant, helping out on project management, team management and agile project execution process, specializing in communication/collaboration with development teams based far away.</li> <li>• Consulting on how to implement and institutionalize Jira, Confluence and other tools from Atlassian.</li> </ul>		
<b>08/2007 – 09/2008</b>	<b>Ethos Technologies, Beijing, China</b>	<b>Project Director</b>
<ul style="list-style-type: none"> <li>• Participated in the development of the company from 20 to 200 in 2 years</li> <li>• I spent my last year in China as Project Director, with the special responsibility of building and developing the fast growing group of project managers.</li> <li>• Established routines and guidelines on configuration and implementation of our main project management tools Jira and Confluence, and conducted seminars on project management for all employees to institutionalize these guidelines.</li> <li>• Contributed to improvements in quality management, including work on a CMMI level 3 certification, establishing how agile development and SCRUM-philosophy could fit with "old school" CMMI-traditions.</li> </ul>		
<b>03/2007 – 07/2007</b>	<b>Ethos Technologies, Beijing, China</b>	<b>Resource Manager</b>
<ul style="list-style-type: none"> <li>• Established routines and frameworks for company-wide time tracking, cost-distributions, and other official reporting to top management.</li> <li>• Established routines and systems for resource management – to ensure the right people were put to the right projects.</li> </ul>		
<b>01/2006 – 02/2007</b>	<b>Ethos Technologies, Beijing, China</b>	<b>Project Manager / Team Leader</b>
<ul style="list-style-type: none"> <li>• Project Management – worked with the Project Manager's "nine areas of responsibility" (PMI), including project requirements, milestones and project budgets, etc.</li> <li>• Team Management – Built and trained offshore development teams.</li> <li>• Key Account Management / Communication with the customers – Ensured the customers received the right level of involvement in the projects, and the right education in tools and processes run offshore.</li> </ul>		

<b>01/2003 – 12/2005</b>	<b>N3sport, Oslo, Norway</b>	<b>Project Manager</b>
<ul style="list-style-type: none"> <li>• 2005: System for registration and administration of athlete's whereabouts information, for Norwegian Anti-doping Agency and Swedish confederation of sports. Project Manager</li> <li>• 2003–05: Administration and communication portals for for Norwegian &amp; Swedish sports federations, clubs, members, Project Manager, Key Account manager. Usability expert and functional specification</li> <li>• 2003: Various web-services and marketing services, World Anti-Doping Agency (WADA). Project Manager</li> </ul>		

<b>01/1999 – 12/2002</b>	<b>N3sport, Oslo, Norway</b>	<b>Marketing Consultant</b>
<ul style="list-style-type: none"> <li>• 2001–02: Contributed to various projects concerning e-commerce. Sales</li> <li>• 1999–01: Responsible for introducing "Sportsdata", a news agency-like service distributing sports results to the Norwegian newspaper- and media market. Sales and marketing (B2B)</li> </ul>		

Reference contact details of former employers will be provided upon request

## Honors and Awards

- Most Respected Employee, Runner up, Ethos Technologies 2007
- Best Mentor / Teacher, Runner up, Ethos Technologies 2007
- Most Valuable Employee, Runner up, Ethos Technologies 2006
- Employee of the year, N3sport, 1999

## Education

<b>08/2000 – 06/2004</b>	<b>BI, Norwegian School of Management</b>	<b>Bachelor's degree</b>
<ul style="list-style-type: none"> <li>• Bachelor's degree in marketing, emphasis on B2B and international marketing.</li> <li>• Thesis on market oriented product development.</li> </ul>		

<b>08/1997 – 12/1998</b>	<b>Norwegian University of Life Sciences (UMB)</b>	
<ul style="list-style-type: none"> <li>• I did 1.5 years at the brilliant program for Finance and Resource Management- until I was "hijacked" by the dot.com-era – and started working full time at N3sport.</li> </ul>		

<b>08/1996 – 12/1996</b>	<b>University of Oslo</b>	<b>Ex.Phil / Ex.Fac</b>
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## Why you should hire me

I believe my experience in how to grow teams and businesses would complement management teams in most international / global companies – so if you feel you have an interesting position to offer – and think that I would be good fit as a hard working, committed and determined new colleague – then we should talk!

Thank you for reading this far!

Best regards,  
Erlend Fanuelsen